



# HAJER ALQASSIMI

## GENERAL MANAGER FOR USA AND MIDDLE EAST

### Career Summary & Achievements

A seasoned Senior Program Manager with 13 years of expertise in Digital Transformation, adept at managing concurrent, multi-layered projects and programs; Proficient in Cloud Migration, Big Data and Data Analytics solutions, and ERP programs.

Demonstrated experience in handling complex programs such as Smart City portfolios. Proven track record of meeting deadlines, achieving planned milestones, and delivering results in alignment with enterprise business data strategies within a structured technical and functional environment.

Senior Program Manager (Digital Transformation, Cloud Migration, Analytics, ERP Solutions, AI Solutions, IoT And Digital Twin).



## EXPERIENCE

### Sr Program Manager & PMO for Microsoft Azure Security Program

Atos Qatar | may 2021 - current

- Managing the Program charter, SOW, Stakeholder Mgmt., cost & schedules plans
- Managing the overall security program, Microsoft Azure Sentinel for over 102 gov entities
- Managing the required technical roadmap to host parallel solutions on Cloud.
- Effectively communicate the status, valued Kip's to executive members and staff.
- Orchestrate between all the platforms and different types of interlinked solutions.
- Work on detailing system requirements, while I am still being able to understand the long-term vision of both, our business partners, and our Azure adoption.
- Accountable of defining the resources engagement model across the multiple organizations, the engagement model defines roles, responsibilities.

### Program Manager SMART EDUCATION CITY HER Highness Office

Qatar Foundation | oct 2019 - aug 2020

#### Achievement Highlights

- Developing and executing strategic plans in collaboration with the COO, third-party partners, and the IT department to ensure a cohesive experience across Digital twin and End User platforms for an integrated smart city experience.
- Outlining and implementing the deployment strategy for smart mobility, smart grid, and smart campus initiatives using Huawei Smart City solutions.
- Establishing governance structures and frameworks to support program success.
- Coordinating with all relevant stakeholders and partners, providing program updates, evaluation reports, and budget overviews on a biweekly basis.
- Employing a range of qualitative and quantitative methodologies for continuous monitoring and evaluation of program performance, as well as the management of special projects.

## Qatar Foundation 0365 - Azure Migration Program

### Achievement Highlights

- Providing project program management governance framework, facilitated prioritization workshops, & communicated with senior management & stakeholders.
- Successfully built highly flexible, diligent, collaborative problem-solving teams from every department within QF divisions.
- Successfully collaborated with architects, DBA's, Governance, security team, developers & third parties to perform root cause analysis of all risk & issues.
- Provided weekly detailed reports to Senior Execs on the status of the top "hottest" risk / issues.
- Led teams across broad technical, financial, & business disciplines.
- Using Fasttrack to define the prerequisites of all the projects deployment, architecting for security, Migration planning, Providing App compatibilities & servers readiness, Define Success Factors to drive environment adoption.
- Manage escalations from QF divisions & partners by reporting through FastTrack to help them maximize the value of the projects within 0365.

## Key Skills

### Area of Expertise Management WISE

- Program Management
- Scrum Agile Methodologies
- Quality Mgmt.
- Governance Framework Planning
- Strategic Planning
- Design Thinking
- Budget and Earned value Management
- Project Mgmt.
- Change & Release Management
- Configuration Management
- Planning Management
- Cross Functional Team Management
- Strategical planning
- RAID Management

### Area of Expertise Tech & Data WISE

- DATA INTEGRATION (ETL)
- DATA WAREHOUSING
- DATA LAKE
- No-SQL DB
- DATA VIZ
- Project Management
- Business Process Modeling
- Cloud Technologies
- Microsoft SSIS
- Python, R
- Microsoft SSMS
- MongoDB
- Microsoft Power BI
- QlikView
- Tableau
- Microsoft SSRS
- Microsoft project management
- Microsoft .VISIO
- Microsoft Azure



### Senior Project Manager (Master System Integration Program)

Malomatia | nov 2015 - may 2019

- Qatar Post: ERP Finance
- Qatar Post: Data Management and Analytics
- Qatar Post: Procurement & Inventory Solution.

### Achievement Highlights

- Performed all aspects of program management related to the implementation and expansion of Master System Integration Program: Finance, Procurement, Inventory system, and Analytics & Predictive Analytics projects.
- Developed and implemented several strategies to improve quality and increase performance quality, solution and support maintainability, Data and security compliance.
- Managed risk identification, mitigation, and resolution to minimize impact on project success from policy and governance perspective.
- Managed the schedule, scope, budget, quality, and forecasting of complex projects through Waterfall SDLC phases.

## Business Fields

- Governmental Entities
- Postal Services
- Education Field
- Oil and Gas field

## Managerial

- Managing cross-functional and geographically distributed teams (both onshore and offshore resources).
- Strong influencing and Communication skills.
- Having a flexible attitude and positive approach.
- Experience of client facing roles.
- Constantly maintaining high levels of accuracy.
- Responsible to track and ensure submission of various project requirements reporting documentation from the project team.
- Effective resolution of customer issues
- Ability to introduce, analyze & interpret related to software quality concerns.
- Outstanding ability to prioritize tasks effectively, multi-tasking proactive.
- Can translate client requirements into a clear business processes- use cases and comprehensive technical scenarios.
- Provide general configuration management documentation.

- Documented scope definition and linked business case needs to technical requirements traceable to test cases and expected results.
- Reported project health metrics via Dashboard to senior level stakeholders.

## Senior Technical Program Lead

- Qatar Prime Minister's Council: IMDAD Smart Governance and Analytics.
- Qatar Ministry of Finance: ERP Finance and BI solution.
- Ministry of Finance: Capital Projects Performance Monitoring System.
- General Authority of customs: Big Vessels & Primary Material Monitoring System.

## Achievement Highlights

- Managed all projects levels and lifecycle by delivering a standardized and detailed documentation and reports on project performance and output.
- Providing mitigation plans and lesson learnt to maintain the schedule and deliverable on the track.
- Plan and monitor each stream; produce visual views of the current state of work and be able to verbally articulate status to other internal stakeholders and management.
- Represent our assigned development team from IT department at cross- functional meetings and be able to participate productively in discussions related to project status, quality/reliability, and accountability.
- Assess, control, and manage all risks, and related contingency plans.
- Implemented best practices to improve project efficiency and delivery if necessary.
- Reviewed project documents and ensured they complied with quality standards.
- Ensured that project deliverables meet business needs.
- Ensuring the coherence and dexterity of planned milestones and achievability.
- Responsible for performance and activities of reports.
- Strategic planning / Tactical Planning and reporting including setting objectives, measurable KPIs and targets and budgeting.



## Training

- PMP training certification
- Project Management Quality
- Assurance and Financial Planning by MPO Team Malomatia
- Implementing a Data warehouse with Microsoft SQL SERVER 2012
- Administering Microsoft® SQL Server® Databases
- Developing Microsoft® SQL Server® Databases

## Highest Education Degree

- BSc in Computer Science: Big Data and Analytics.
- MSc in Smart Cities Management.
- MSc in Digital Transformation.

## Languages

- Arabic | Native
- English | Fluent
- French | Native
- Spanish | Beginner

## Business & Decision Group | jun 2009 - oct 2015

### Achievement Highlights

Helping in modeling all the project management lifecycle documentation and process workflows that enable short-term decisions using real-time data to improve well performance, reduce well downtime, and improve field performance. The nine workflows are.

- Well-performance evaluation (WPE).
- Smart production surveillance (SPS).
- Production losses (PL).
- Reservoir visualization and analysis (RVA).
- ESP diagnostic, optimization.
- Production allocation (PA).
- Gas-lift optimization (GL).
- Reporting and distribution (R&D).

### Other Projects

- Department of Defense - Artificial Intelligence Defense Real-time Dashboard, ML solution for analyzing imagery.
- Ministry of Justice Tunisia: Intelligent Reporting and Legal affairs monitoring system.
- Research Center and Social Studies Tunisia - Implementing ERP system and Performance Monitoring Dashboard of social security programs.
- Ministry of Foreign Affairs: Implementing BI system and Predictive analytics dashboard.